
Reports

The Reports Menu gives access to a multitude of sales and stock reports, many of which may be compiled for any date range, past or present. All reports may be previewed on screen prior to printing. Many reports may also be exported to a text file for use in external spreadsheets or word processing applications, e.g., Microsoft Word or Excel.

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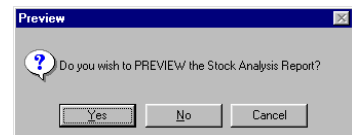
Reports Menu Overview

To Access the Reports menu select Alt R Reports from the Main Menu.

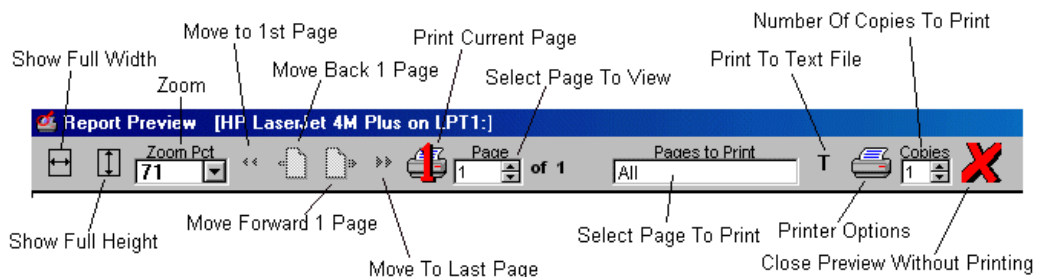


- F1 Help - On line help.
- F2 Store Progress - Total daily sales for current week compared to budget.
- F3 Top Sellers - Top Selling items for selected date range.
- F4 ARIAnet - Submission of sales data to ARIA.
- F7 Customer labels Menu - Select and print customer address labels.
- F8 Customer Reports Menu - Account Balances, Outstanding Orders, Account Statements etc.
- F9 Sales Reports Menu - Operator Activity, Discounts Given, Monthly Sales etc.
- F10 Stock Reports Menu - Stock Value Analysis, Customer Returns, Slow Movers, Supplier Returns etc.
- F11 Trading Reports menu - Activity Summary, Transaction Log Printouts.

Most reports will prompt to preview prior to printing. Select Yes to preview the report on screen, select No to print without previewing or select cancel to cancel the report.



When previewing on screen, all reports will have the same menu options across the top of the screen.



Store Progress

This report presents the current weeks sales by day and week to date totals compared to budget.

STORE PROGRESS REPORT															12/06/2000 11:18 AM
		Monday June 12, 2000						Week To Date Sales							
Date	Day	Budget	Actual	Variance	Var %	Last Year	Var %	Budget	Actual	Variance	Var %	Last Year	Var %	Reqd \$	
11/06/2000	Sunday	166.67	0.00	-166.67	-100.00	0.00	0.00	166.67	0.00	-166.67	-100.00	0.00	0.00	333.34	
12/06/2000	Monday	166.67	511.34	344.67	206.80	0.00	0.00	333.34	511.34	178.00	53.40	0.00	0.00	-178.00	
Total		333.34	511.34	178.00	53.40	0.00	0.00	333.34	511.34	178.00	53.40	0.00	0.00	-178.00	

Top Sellers

This report formats initially on screen similar to a stock enquiry. This allows items to be placed directly into Place Orders with the Alt O Order function. The report may be run for all items or restricted to a particular price point, department, supplier, category, genre or any combination of these. The report may also be shortened to the top number of entries, or left for all items.

To access:

- 1) Select Alt R Reports from the Main Menu.
- 2) Select F3 Top Sellers.
- 3) Select the required content.
- 4) The Entries field allow you to select the number of item entries, e.g. '20' will compile only the top 20 items.

Available Actions:

- Alt O Order Place the item into the order file.
- Alt V View View the stock details.
- Alt T Tag Place the full list to a tag list.
- Alt P Print Print a summarised report.
- Alt D Det. Prt. Print a full report, includes full sales history per item.

No.	Title	Artist	Sup	Catalogue No.	Acq. Date	Sold	SOH	SOO
1	CULDEPAP	STUVIE	EMI	0155174		1541		
2	REFLECTOR	KILLING HEIDI	WR	1820102		808	1	
3	LIVE WITHOUT IT	KILLING HEIDI	WR	1827572		786		
4	POISON	BARBOT	WR	857382622		424	9	
5	TRIPLE J HOTTEST 100 V/A	EMI	7238352748523			315	1	
6	WHY DOES IT ALWAYS R	TRAVIS	SNO	6683195		300		
7	AFFIRMATION	SABINE GARDEN	WR	1813222		300		
8	MACY CRAW ON NOW LIF	CRAW, MACY	SNO	4044239		300		
9	MISSION IMPOSSIBLE 1	V/A	FES	022197		300		
10	PICTURES IN THE MIRR	LINDA LINDA, THE	EMI	8894762		300		
11	BARBOT	BARBOT	WR	857383022		300		
12	MAN WHO, THE	TRAVIS	SNO	4046242		300		
13	WHY'S A GIRL TO DOT	S2S	WR	5107883		300		
14	CALIFORNICATION	RED HOT CHILLI	PEPPE	WR	9362473862	300		
15	BINDURAL	PEARL JAH	SNO	4045982		300		
16	odyssey number Five	punderfing	WR	540922		300		
17	SUPERNATURAL	SANTANA	WR	07822198082		300		
18	PEPSI CHART HITS VOL	VARIOUS	SNO	8968882		299		
19	WE THINK IT'S LOVE	HAYWOOD, LEAN	SNO	6679875		294		
20	BLANK TAPE SOUV CD 1		CON	BLANK		283		
21	MAN WHO, THE	TRAVIS	SNO	4046242		274	12	
22	IN BLUE	COORS, THE	WR	7547928982		273		
23	3 1/3	FARROW, JOHN	WR	74221775912		231	1	
24	PIPER, THE	AHROSTI, VANESSA	WR	CC87042		217	28	

ARIAnet - applicable for Australian stores only.

This report is primarily for transmission of your sales data to ARIA for contribution to the weekly ARIA Charts, although it may be compiled, without transmission, whenever and as often as you require.

- 1) Select Alt R Reports from the Main Menu.
- 2) Select F4 ARIAnet.
 - The currently required end of week date will be defaulted, you may alter this for a previous week.
- 3) Select OK or press enter.

ID	Catalogue No.	Title	Artist	Sold
VV193	SHI 5209147000	HALFWAY BETWEEN THE CUTTER AND FATBOY SLIM		13
CD28299	FBI 022297	FANDUS IN THE LAST CENTURY	STATUS QUO	18
CD30608	UWA 5488952	ALL THAT YOU CAN'T LEAVE	UZ	18
CD31802	UWA 5498922	odyssey number five	powderfinger	9
CD28609	UWA 4988282	CHOCOLATE STARFISH & THE H	LIMP BIZKIT	6
CD28772	EHI 8504872	FOREVER	SPICE GIRLS	6
DS2419	SHI 6699702	TEENAGE DIRTBAG	MEATLODS	6
CD28773	WAR 926278912	HARRISON	BARE NAKED LADIES	5
9Y195	SHI 4998422	SOUND LOADED	MARTINI, RICKY	5
CD28793	EHI 5298462	CHOICE CUTS	PERKICK AND BOSSO	4
DS3382	SHI 6692362	B-BOYS BELY GIRL	BOHUNK MC'S	4
DS3671	SHI 6697652	SHE BANGS	MARTINI, RICKY	4
DS2678	EHI 8893122	ROLL ON SUMMER EP	KELLY, PAUL	4
CD17504	WAR 9258382	GREATEST HITS	FLEETWOOD MAC	4
CD26138	LH 52345	PUSTER	PUSTER	4
CD28992	UWA 4084582	BRAND NEW DAY	STING	3
CD29165	WAR 7567928952	FAITH AND COURAGE	O'CONNOR, SINEAD	3
CD29564	EHI 72652768520	TRIPLE J HOTTEST 100 VOL 7	OZA	3
CD29571	SHI 8884862	PEPSI GREAT HITS VOLUME 2	VARIOUS	3
CD28786	EHI 8219542	LENNON LEGEND	LENNON, JOHN	3
DS2898	SHI 74321881112	DAMAGE	YOU ARE I	3
DS2362	ZHU 908512843	DON'T YOU WORRY	MOROSINI	3
CD28799	EHI 5298482	GREATEST HITS	BLUR	3
CD28812	EHI 5258472	AMERICAN PIE - GREATEST HITS	MCLEAN, DON	3

Available Actions:

- Alt I Item Select to exclude the highlighted item from transmission.
- Alt C Category Select to exclude all items of the highlighted category from transmission.
- Alt S Supplier Select to exclude all items from the highlighted supplier from transmission.



The above actions will remain active each week until the action is reversed by selecting that function again. The ID or the Supplier will display in red if they have been excluded.

- Alt P Print Select to print as a report.
- Alt F File Select to create file for external submission e.g., e-mail.
- Alt T Transmit Select to transmit data to ARIA - see below.

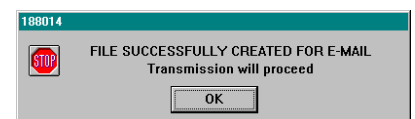
There are three different transmission methods MEA, MailRules (Manual) and MailRules (Automatic). The settings are found under Admin-System-External.

Trans. (MEA)

This option requires the 'conndos' Telstra transmission software and will normally function only with an external modem on COM1 or 2. On selecting Alt T Transmit, the 'conndos' software is called and the modem directly dialled. A 'DOS' box will open showing connection details and, if successful, will end with 'Charts have been sent - End Of Session'.

Email (MailRules Manual)

This option requires that MailRules is installed and active, and that a modem is connected to an available telephone line. On selecting Alt T to Transmit, the operator is presented with a message as shown, to confirm that MailRules is active. MailRules is confirmed as active by the icon in the task bar. Selecting 'Yes' at the confirmation, the operator is then presented with the following. Transmission will then proceed according to the schedule within MailRules which in most stores will be every 30 minutes from 12:30am until 2:00am Sunday morning then again, every 60 minutes from 2:00pm until 8:00pm Sunday afternoon. The file will be sent once only, the scheduled checking will continue until a file is found.



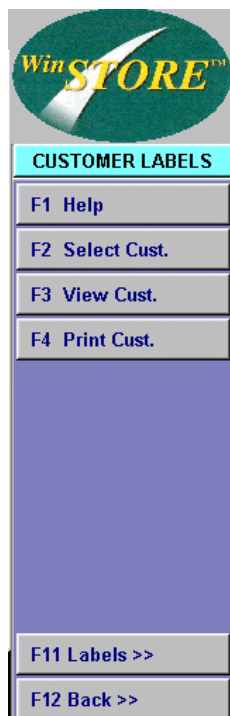
N.B. The PC with the modem attached must be left switched on with the modem connected to an available telephone line, for the transmission to proceed at the scheduled time.

Auto W (MailRules Automatic)

With this option, no user action is required apart from ensuring that before leaving on a Saturday afternoon that the PC with the modem attached is left switched on with the modem connected and the telephone line available. Both the generation of the file and the transmission will occur automatically. The MailRules scheduling is the same as for the 'Email' setting, i.e., the transmission will occur at 12:30am (or thereabouts) on the Sunday morning.

Customer Labels

Address labels may be printed for any individual, group or all customers. There are two label options, depending on your printer type. Avery L7162 are available on A4 sheets for use in single sheet laser or ink jet printers, alternately rolls of labels are available for tractor feed dot matrix printers.



To produce the address labels, first select the customers (F2), then view the selections (F3), then finally select and print the labels (F11).

- 1) Select Alt R Reports from the Main Menu.
- 2) Select F7 Customer Labels.

F1 Help - On line help.

F2 Select Cust. - Select the customers for label printing.

F4 Print Cust. - Print a report of the selected customers.

F11 Labels - Select label type and print labels.

Select The Customers.

Select F2 to display all your customer categories. Use the Include or Exclude options to select the categories. Selection may be confined by using a combination of the category and the Genre preferences by checking the Genre box.

Refer to Getting Started and System Administration - Admin-Stock Codes-Genres for information on Customer Genre preferences.

- Alt C Clear** Clears previous selections.
Alt I Include Include the category.
Alt E Exclude Exclude the category.

View the Selected Customers.

Select F3 to display the selected customers. From here you can further exclude particular customers and also, using the Mark From and Mark To functions, select to print only part of the list.

- Alt F Mark From** Set the highlighted customer as the first in the range to be printed.
- Alt T Mark To** Set the highlighted customer as the last in to be printed.
- Alt N No Print** Exclude the highlighted customer from the label printing.

Print The Customer Listing - (Optional)

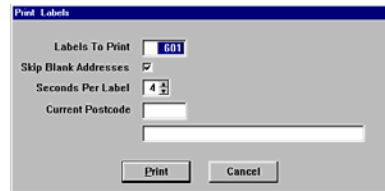
Although not required to produce the labels, you may select F4 to print a list of the selected customers' name and address details as a standard report.

Select The Label Type and Print The Labels

The final steps are to select the type of label, (A4 sheets or continuous roll), and print the labels.

Select F2 to print on continuous roll of labels.

- Labels to Print** Automatically displays the total.
- Skip Blank Addresses** Check to exclude all customers that do not have addresses.
- Seconds Per Label** Estimated time taken to print each label
- Current Postcode** The postcode of the first customer within the selected customer range.



Or...

Select F3 to print on A4 sheets, (Avery L7162).

Customer Reports



- F1 Help - On line help.
- F2 Cust. Listing - Full report of all customer names and addresses.
- F3 A/C Analysis - Total value of items, by status, on accounts.
- F4 A/C Details - Item list, by status, of items on accounts.
- F5 Overdue - Customer names and account balances of overdue accounts.
- F6 Trial Balance - Customer names and account balances of all outstanding balances.
- F7 Cust. Trans. - Item listing of all customer account transactions within a date range.
- F8 Top Customers - Customer listing based on dollars spent.
- F9 Cust. Purchases - Item listing of all customer purchases, sorted by customer category.
- F10 Cust. Tagging - Variable report for particular customer details.
- F11 Statements - Customer account statements.

Customer Listing

A listing of customer including addresses, contact details and any notes. Report can be produce for all customers or a particular customer category. An option is provided to include notes if required.

Name	Address 1	Address 2	Phone
11/01/2001 8:52AM			
Regular			
JONES, MICHAEL	5 Jones Ave	Jonestown	3200 1181
SMITH, PATRICIA	31 Dale Crt	Smithville	9222 5424
JESSOP, APRIL	37 Manning Rd	Burwood	9545 6266

Accounts Analysis

Summarises the status and balance of outstanding customer accounts.

ACCOUNTS ANALYSIS			11/01/2001	9:01AM
Status	Count	Balance		
Invoiced	127	4393.53		
Layby	74	1130.50		
To Order	5	882.60		
On Order	1	-5.20		
Supp Deleted	1	-5.00		
To ReOrder	1	4.95		
Received	7	147.95		
Cancel O/P	3	6.95		
Told Deleted	3	0.00		
Made Layby	3	0.00		
Completed	84	0.00		
Cancelled	54	0.00		
			\$6631.68	

Account Details

A full item listing of all items on customer accounts that have not yet been completed. This report may also be restricted to a particular status, e.g., list all 'received' customer orders, or all 'backordered' customer orders.

Select from the available status's for report content.

The screenshot shows a dialog box titled "Accounts Detail" with a list of status options for selection. The options are arranged in two columns:

- All Outstanding
- Invoiced
- Layby
- To Order
- On Order
- Supplier Deletes
- Re-Order
- Back Order
- Pre-Orders
- Received
- Short Supply
- Faulty
- Cancelled
- Deleted/Advised

At the bottom right of the dialog box, there are "OK" and "Exit" buttons.

RECEIVED							11/01/2001	9:18AM
Date	Code	Customer	Title	Status	Comment	Balance		
5/01/2001	SMI013	SMITH	IN BLUE	Received	Received 9/01/2001	29.95		
5/01/2001	SMI013	SMITH	MUSIC	Received	Received 9/01/2001	28.95		
30/11/2000	JON001	Jones	EVITA - MUSIC FROM THE MO	Received	Received 9/01/2001	22.00		
9/11/2000	BLO004	Bloggs	BARNESTORMING	Received	Received 9/11/2000	14.95		
27/10/2000	ART007	Arthur	FOR WHAT ITS WORTH EP	Received	Received 9/01/2001	26.05		
27/10/2000	SOM008	Somebody	VOL. 2-BEST OF KITTY	Received	Received 9/01/2001	26.05		
27/10/2000	WHO001	Whonose	CASPER'S HAUNTED CHRISTMA	Received	Received 27/10/2000	0.00		
14/09/2000	SUM012	Sumwunelse	CELTS, THE	Received	Received 19/09/2000	22.00		
21/08/2000	ANU037	Anudder	IN BLUE	Received	Received 29/08/2000	12.95		
15/08/2000	CUS003	CUSTOMER	MOON SAFARI	Received	Received 15/08/2000	24.95		
4/08/2000	JON005	Jones	COLLECTION-JIM CROCE, THE	Received	Received 7/08/2000	-5.00		
12/07/2000	SMI013	SMITH	ALL RIGHT NOW	Received	Received 24/08/2000	20.50		
Grand Totals							\$223.35	

Overdue Accounts

Lists, by customer, all account sales that are overdue based on the expiry days set in Admin-System-Customers.

OVERDUE ACCOUNTS						11/01/2001	9:45AM
Date	Code	Customer	Title	Status	Comment	Balance	
17/10/2000	CUS004	CUSTOMER, NEW	ABRAXAS	Invoiced		19.95	
17/10/2000	CUS004	CUSTOMER, NEW	VIOLIN CONCERTI 1 & 2	Invoiced		31.95	
17/10/2000	CUS004	CUSTOMER, NEW	VIOLIN CONCERTI 1 & 2	Invoiced		31.95	
17/10/2000	CUS004	CUSTOMER, NEW	DISCOVERY	Invoiced		19.95	
15/08/2000	CUS004	CUSTOMER, NEW	ORCHESTRAL HIGHLIGHTS	Layby		16.05	
15/08/2000	CUS004	CUSTOMER, NEW	LEAP OF FAITH	Layby		24.90	
7/08/2000	CUS004	CUSTOMER, NEW	KISS MY ART	Layby		7.60	
7/08/2000	CUS004	CUSTOMER, NEW	SHEIK YERBOUTI	Layby		23.75	
7/08/2000	CUS004	CUSTOMER, NEW	MAN FROM SNOWY RIVER SOLLayby	Layby		23.75	
7/08/2000	CUS004	CUSTOMER, NEW	BEST OF	Layby		15.30	
7/08/2000	CUS004	CUSTOMER, NEW	DRESSED	Layby		11.50	
7/08/2000	CUS004	CUSTOMER, NEW	BEST OF ROD STEWART, THE	Layby		18.45	
Grand Totals						\$245.10	

Trial Balance

All outstanding account balances by customer. This report may be restricted by customer category and/ or account type, i.e., laybys, invoices, orders or prepayments.



CUSTOMER TRIAL BALANCE							11/01/2001	9:59AM
Category: Regular								
All Transactions								
Customer	Total	Pre Paid	Current	1 Month	2 Months	3+ Months		
John Smith	-5.00	5.00						
Michael Jones	-29.95	29.95						
Some Customer	163.20					163.20		
Another Customer	37.90					37.90		
	166.15	34.95				201.10		
						100.0%		
Summary								
		Value	%					
	Invoices	117.80	58.6					
	Layby	83.30	41.4					
	Orders							
	Totals	201.10	100.0					
	Less Pre Payment:	34.95						
	Grand Totals	\$166.15						

Customer Transactions

All transactions for all customers, sorted by customer, within a selected date range.

CUSTOMER TRANSACTIONS							11/01/2001	10:33AM
From 1/12/2000 To 11/01/2001								
Date	Time	Type	Title	Artist	Qty	Value		
JONES								
9/01/2001	8:26AM	RECV	EVITA - MUSIC FROM THE MO	SOUNDTRACK	1	24.74		
9/01/2001	8:26AM	ORDB	EVITA - MUSIC FROM THE MO	Order Received	1	0.00		
5/01/2001	2:08PM	SORD	EVITA - MUSIC FROM THE MO	SOUNDTRACK	1	22.24		
SMITH								
9/01/2001	8:26AM	RECV	IN BLUE	CORRS, THE	1	22.77		
9/01/2001	8:26AM	RECV	MUSIC	MADONNA	1	20.70		
9/01/2001	8:26AM	ORDB	MUSIC	Order Received	1	0.00		
9/01/2001	8:24AM	ORDB	IN BLUE	Order Received	1	0.00		
5/01/2001	2:08PM	SORD	IN BLUE	CORRS, THE	1	20.47		
5/01/2001	2:08PM	SORD	MUSIC	MADONNA	1	18.61		
5/01/2001	2:05PM	ORDB	IN BLUE	CORRS, THE	1	29.95		
5/01/2001	2:05PM	ORDB	MUSIC	MADONNA	1	28.95		

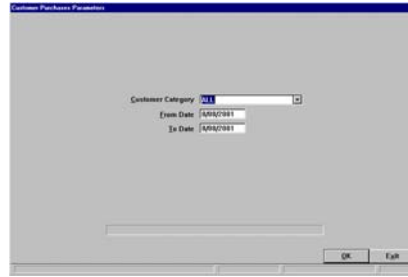
Top Customers

Lists customers, from the highest dollars spent to the lowest dollars spent within a date range. The report may be restricted to a particular transaction type and also to a set number of customers.

TOP CUSTOMERS					11/01/2001	11:16AM
From 1/01/1999 To 11/01/2001						
Trans. Type ALL						
# Customers ALL						
Code	Name	Suburb	Phone	\$ Spent		
SMI013	SMITH	Burwood	9545 6222	58.90		
JON002	Jones, Michael	Campbelltown	9845 7755	57.90		
BLO002	Bloggs, Fred	Liverpool	9648 2589	42.90		
Grand Total				\$159.70		

Customer Purchases

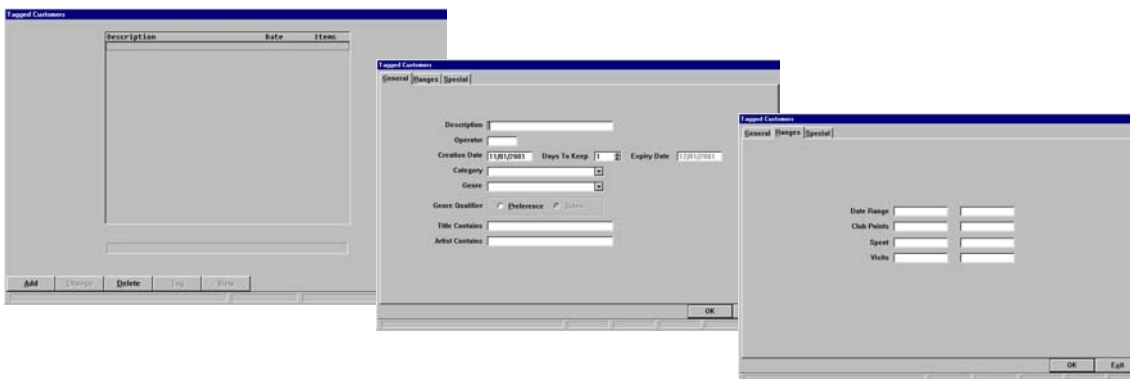
All purchases made through a customer account. Selectable by customer category and date range, listed alphabetically by customer.



CUSTOMER PURCHASES / COLLECTS							8/08/2001	2:49PM
From 1/08/2001 To 8/08/2001								
Category: Regular								
Date	Time	Type	Title	Artist	Qty	Value		
11, 11								
3/08/2001	3:41PM	ORPU	BYE BYE BYE	'N SYNC	1	10.15		
1/08/2001	3:31PM	ORPU	NOT THAT KIND	ANASTACIA	1	10.15		
Regular Category Totals					2	20.30		
Grand Totals					2	20.30		

Customer Tagging

Customer tagging enables a group or range of customers to be selected and reported based on a commonality, such as a genre preference, a purchase amount or perhaps the amount of loyalty points accrued. Customer Tagging follows the same principles as Stock Tagging described in Chapter 5.



Steps To Create A Tag List:

- 1) Select Alt R Reports from the Main Menu.
- 2) Select F8 Customers from the Reports Menu.
- 3) Select F10 Cust. Tagging
 - Any previous tag lists are retained until deleted.
- 4) Select Alt A Add.
- 5) Input a description for this tag list.
- 6) Input or select all your required criteria on the three available tabs.
- 7) Select OK.
- 8) Select Alt T Tag.
- 9) Select Alt V View.

General Tab

* Leave blank any fields not applicable to your requirements.

Description

Input a description or title for the group or range of customers to be tagged.

Operator

Enter your Operator ID, (optional).

Creation Date

Will automatically input the current date.

Days to Keep

Enter the number of days to keep the list, (optional).

Expiry Date

Automatically calculated from the Creation date and the Days to Keep.

Category

Select a category to refine the list, if required.

Genre

Select a genre to refine the list, if required.

Genre Qualifier

If a Genre has been selected, indicate to base on the customers' selected preference, or on actual sales. *(The sales option is not available in this version)*

Title Contains / Artist Contains

Input a title or artist (or part thereof) to find all customers who have purchased items containing that criteria. A date range may also be specified on the Ranges tab, to refine this criteria.

Ranges Tab

Date Range

Input a date range, from and to, to refine the search.

Club Points

Input a points range, from and to, to select customers with accrued loyalty points within that range.

Spent

Input a dollar amount, from and to, to select customers that have total purchases within that range. A date range must also be set.

Visits

Input a number of visits (transactions), from and to, to select customers that have a total number of transactions within that range. A date range must also be set.

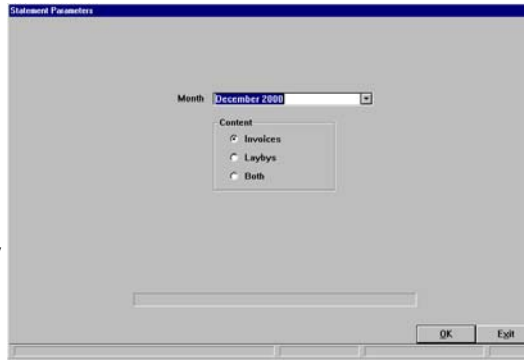
Special Tab

Select to list customers with or without E-mail addresses.

Statements

Statements can be generated for all customer accounts, (laybys and/ or invoices). These statements may then be printed for subsequent mailing to customers.

Statements will be generated for all accounts where there has been activity within the selected month or where there is an outstanding balance from a previous month.



To generate:

1. Select Alt R Reports from the Main Menu.
2. Select F8 Customers from the Reports Menu.
3. Select F11 Statements from the Customer Reports Menu.
4. Select the required month and the content, (laybys and/ or invoices).
5. Select OK.

STATEMENT					REMITTANCE ADVICE		
MICHAEL JONES 8 Jones St BURWOOD 2051					MICHAEL JONES 8 Jones St BURWOOD 2051		
Statement Date 31/01/2001					Statement Date 31/01/2001		
Page 1					PLEASE RETURN REMITTANCE ADVICE WITH YOUR PAYMENT		
Date	Particulars	Ref	Debit	Credit	Particulars	Ref	Balance
	Opening Balance		64.00		Opening Balance		64.00
16/01/2001	Invoice	79	49.90		Invoice	79	49.90
16/01/2001	Payment on Invoice	79		5.00			
Aged Balance					Amount Due	Amount Paid	Amount Due
120+ Days	90 Days	60 Days	30 Days	Current	\$108.20		\$108.20
42.35	0.00	0.00	21.95	43.90			
					MMS RETAIL SOLUTIONS PO Box 444 BROADWAY NSW 2007		

The printed statements are formatted with fold lines for easy insertion into standard business size window envelopes.

Sales Reports



F1 Help - Online help.

F2 Operator Act. - All activity, including sales, receipts, returns, etc., listed by operator.

F3 Hour. Analysis - Daily sales volume, listed in half hourly breaks.

F4 GP Analysis - Sales and GP by Category, Genre and Supplier.

F5 Lost GP - Items sold at an altered price, i.e., discount, price override or Retail 2.

F6 Daily Sales - Sales and GP by Category and Department for Today, This Week and Month To Date.

F7 Monthly Sales - Sales and GP by Category and Department for This Month and Year To Date.

F8 Non-Stock - Listing of all non-stock sales for a selected period.

F9 Commissions - Operator Commissions earned, if enabled.

Operator Activity

A summary analysis of all transactions for each and all operators. Also shows the time of the first and last transactions and the total quantity of customers served.

OPERATOR ACTIVITY										
From 1/08/2000 To 30/08/2000										
	Sales			Net (\$)	GP (\$)	GP %	Payments		Stock	
	Qty	Gross (\$)	Discount (\$)				Net (\$)	Net (\$)	Qty	Value
8:45AM - 7:10PM 386 Customers										
Stock Receipt								20	487.17	
SOH Decrease								136	1134.42	
SOH Increase								31	275.24	
Sale	421	10818.05	167.15	10650.90	3999.12	37.55				
Invoice	56	1206.35	15.00	1191.35	502.40	42.17				
Invoice Payment							-24.75			
Layby	5	202.65	7.40	195.25	171.14	87.65				
Layby Payment								79.40		
Cus Order	49	530.40		530.40	82.50	15.55				
Cus Order Payment							849.65			
Pre Paid Value							30.00			
Layby Pickup										2
Cus Order Pickup										26
Loyalty Club Adj										1
Product Maint										7184
Customer Maint										41
	531	\$12757.45	\$189.55	\$12567.90	\$4755.16	37.84	\$934.30	187	\$1896.83	7254

Stock Receipt

The item quantity and cost value of items received through Receive Orders and F3 Receive.

SOH Decrease & Increase

The item quantity and cost value of all stock on hand adjustments.

Sale

The item quantity, retail value, discount total and gross profit on all fully paid sales.

Invoice

The item quantity, retail value, discount total and gross profit of items placed on invoice.

Invoice Payments	The total value of deposits and payments made against invoices.
Layby	The item quantity, retail value, discount total and gross profit of items placed on layby.
Layby Payments	The total value of deposits and payments made against laybys.
Cus Ord	The item quantity, retail value, discount total and gross profit on items placed on customer order.
Cus Ord payments	The total value of deposits and payments made against customer orders.
Prepaid Value	The total value of prepayments taken.
Layby Pick Up	The total quantity of collected Laybys.
Cus Ord Pick Up	The total quantity of collected customer orders.
Loyalty Club Adj.	The total number of adjustments made to loyalty club details.
Product Maint.	The total number of adjustments and additions made to stock maintenance, (not transactions).
Customer Maint.	The total number of adjustments and additions made to customer accounts, (not transactions).

Hourly Analysis

An analysis, in half hour blocks, of the number of customers served, and the quantity and value of sales..

DAILY SALES ANALYSIS							19/06/2000	3:14PM
From 16/06/2000 To 16/06/2000								
Start	Finish	Customers	Sales Qty	Sales (\$)	Gross Profit (\$)	Gross Profit %		
9:00AM	9:29AM	2	5	109.91	26.79	6.45		
10:30AM	10:59AM	2	2	77.23	57.49	145.62		
2:00PM	2:29PM	2	2	31.77	8.31	17.71		
2:30PM	2:59PM	4	5	92.59	22.05	6.25		
3:00PM	3:29PM	1	1	18.14	1.87	11.49		
3:30PM	3:59PM	5	5	121.73	26.81	5.65		
4:00PM	4:29PM	1	1	18.14	1.87	11.49		
5:00PM	5:29PM	10	69	1283.95	156.15	0.20		
Grand Totals		27	90	\$1753.46	\$301.34	25.13		

Gross Profit Analysis

An analysis of the sales and gross profit, selectable by Category, Supplier, Genre and item. The note at the bottom indicates that GV (Gift Vouchers) are excluded from sales reporting by the 'Activity Report Sales' option in Admin-Stock Codes-Categories.

	Qty Sold	%	Sale Price	%	Gross Profit	%
Categories						
Compact Disc	101	77.69	2,431.28	79.05	716.28	29.46
CD Single	10	7.69	123.56	4.02	42.30	34.23
Vinyl	9	6.92	242.97	7.90	62.25	25.62
DIGITAL VIDEO DISC	3	2.31	118.85	3.86	39.09	32.89
Hi Fi	3	2.31	59.85	1.95	28.92	48.32
Cassette	2	1.54	39.90	1.30	12.09	30.30
Music Video	2	1.54	59.40	1.93	19.05	32.07
Totals	130		\$3,075.81		\$919.98	29.91
Note GV sales of \$537.50 excluded						

	Qty Sold	%	Sale Price	%	Gross Profit	%
Genres						
Popular	106	81.54	2,640.25	85.84	745.97	28.25
*** Unknown ***	6	4.62	55.36	1.80	42.21	76.25
Male Vocal	4	3.08	98.80	3.21	31.71	32.10
Rock & Roll	3	2.31	88.45	2.88	32.98	37.29
Budget	2	1.54	19.90	0.65	8.72	43.82
Country	2	1.54	49.40	1.61	14.80	29.96
Singles	2	1.54	14.90	0.48	5.68	38.12
Classical	1	0.77	9.95	0.32	3.31	33.27
Comedy	1	0.77	19.95	0.65	7.81	39.15
Female Vocal	1	0.77	29.45	0.96	11.20	38.03
Video	1	0.77	29.45	0.96	7.74	26.28
Christmas	1	0.77	19.95	0.65	7.85	39.35
Totals	130		\$3,075.81		\$919.98	29.91
Note GV sales of \$537.50 excluded						

	Qty Sold	%	Sale Price	%	Gross Profit	%
Suppliers						
EMI Music	30	23.08	749.67	24.37	231.34	30.86
Sony Music Australia	29	22.31	766.72	24.93	245.32	32.00
UNIVERSAL MUSIC AUSTRALIA LTD	21	16.15	512.53	16.66	133.12	25.97
Warner Music	17	13.08	408.98	13.30	123.56	30.21
FESTIVAL MUSHROOM RECORDS	8	6.15	165.31	5.37	56.27	34.04
FESTIVAL RECORDS	5	3.85	109.30	3.55	48.05	43.96
MRA ENTERTAINMENT GROUP	4	3.08	49.80	1.62	13.11	26.33
Roadshow	3	2.31	109.35	3.56	33.36	30.51
BMG	2	1.54	50.95	1.66	17.76	34.86
Valley MultiMedia	2	1.54	24.95	0.81	-10.71	-42.93
ZOMBA RECORDS	2	1.54	38.40	1.25	15.19	39.56
AGNES RECORDS	1	0.77	0.00	0.00	0.00	0.00
LOCAL PRODUCT	1	0.77	5.00	0.16	-16.71	-334.20
Janda	1	0.77	9.95	0.32	6.35	63.82
MUSHROOM DISTRIBUTION SERVICES	1	0.77	29.45	0.96	11.04	37.49
METROPOLITAN GROOVE MERCHANTS	1	0.77	10.95	0.36	2.29	20.91
SHOCK RECORDS	1	0.77	34.50	1.12	10.64	30.84
STOMP DISTRIBUTION	1	0.77	0.00	0.00	0.00	0.00
Totals	130		\$3,075.81		\$919.98	29.91
Note GV sales of \$537.50 excluded						

Lost Gross Profit

A list of items sold, sorted by operator, where the price has been altered. Selectable by type of price change.

May include Price Overrides, Discounts, Retail 2 and Loyalty Club bonuses.

The report also includes a summary of reasons at the end.

LOST GROSS PROFIT							16/01/2001	4:39PM
From 10/11/2000 To 10/11/2000								
All Variations								
Date	Prod #	Title	Qty	List Price	Extended	Actual	Lost	% Dis Svcr
10/11	CD30108	SING WHEN YOU'RE	1	24.50	24.50	29.45	-4.95	-20.2 PO
10/11	CD30310	THE POLYESTER EMBASSY	1	29.45	29.45	29.50	-0.05	-0.2 PO
10/11	CD30248	LIGHT YEARS	1	29.95	29.95	29.50	0.45	1.5 PO
10/11	CD30249	FAMOUS IN THE LAST CENTUR	1	29.45	29.45	29.50	-0.05	-0.2 PO
10/11	DS3386	JOHN BUTLER TRIO	1	10.50	10.50	10.95	-0.45	-4.3 PO
10/11	CD30541	LIVE ALIVE	1	15.50	15.50	13.95	1.55	10.0
10/11	CD30318	ARENA	1	29.45	29.45	30.95	-1.50	-5.1 PO
10/11	DS3492	WHO LET THE DOGS OUT	1	9.95	9.95	5.95	4.00	40.2 PO
10/11	CD30249	FAMOUS IN THE LAST CENTUR	1	29.45	29.45	29.50	-0.05	-0.2 PO
10/11	CD26577	LIQUID SKIN	1	29.45	29.45	29.50	-0.05	-0.2 PO
10/11	CD27994	MERLE HAGGARD COLLECTION,	1	18.95	18.95	19.45	-0.50	-2.6 PO
10/11	CD25563	SUPERNATURAL	1	29.95	29.95	29.45	0.50	1.7 PO
10/11	CD26728	VERY BEST OF DEAN MARTIN	1	29.95	29.95	19.95	10.00	33.4 PO
10/11	CD20993	MONTY PYTHON SINGS	1	29.95	29.95	19.95	10.00	33.4 PO
10/11	NS		1	0.00	0.00	0.00	0.00	0.0 LC
10/11	CD19987	IF 60'S WERE 90'S	1	29.95	29.95	5.00	24.95	83.3 PO
10/11	CD18441	PITCH LIKE A GIRL	1	29.95	29.95	5.00	24.95	83.3 PO
10/11	CD25579	GOIN BACK - THE VERY BEST	1	29.95	29.95	29.45	0.50	1.7 PO
10/11	CD22094	QANTAS THE SPIRIT OF CHRI	1	29.95	29.95	19.95	10.00	33.4 PO
Operator Totals			19		\$466.25	\$386.95	\$79.30	17.0

Daily Sales

Total sales, by category, compared to budget, for Today, This Week and Month To Date. This report will also list by Department if Departments are enabled in Admin-System Defaults. On entry to this report there are three options...

Summarize Categories - Select this option to merge sub-categories.

Include Zero Sale Categories - Select this option to report on all categories, even if no sales have been made.

Print Statistics - Select this option to print a second summary page showing budget statistics.

DAILY SALES REPORT																			
Friday November 10, 2000																			
Today Sales				This Week Sales				Month to Date Sales											
Budget	Sales	Var	GP	%	Cust.	Budget	Sales	Var	GP	%	Cust.	Budget	Sales	Var	GP	%	Cust.	Contrib	
Accessories	0.00		0.00	0.0	0		54.90		35.94	65.5	2		74.85		55.89	74.7	2	0.4	
Blank Audio	0.00		0.00	0.0	0		0.00		0.00	0.0	0		0.00		0.00	0.0	0	0.0	
Blank Video	0.00		0.00	0.0	0		0.00		0.00	0.0	0		0.00		0.00	0.0	0	0.0	
Cassette	39.90		12.09	30.3	0		153.30		47.89	31.2	3		192.75		63.81	33.1	5	0.9	
Compact Disc	2431.28		716.28	29.5	61		9131.07		2822.00	30.9	223		18708.14		5781.60	30.9	472	88.2	
CD Rom	0.00		0.00	0.0	0		0.00		0.00	0.0	0		0.00		0.00	0.0	0	0.0	
Cassingle	0.00		0.00	0.0	0		0.00		0.00	0.0	0		0.00		0.00	0.0	0	0.0	
CD Single	123.56		42.30	34.2	8		387.38		143.31	37.0	32		839.76		346.95	41.3	66	4.0	
DVD	118.85		39.09	32.9	3		196.75		62.92	32.0	4		345.10		113.57	32.9	5	1.6	
Game	0.00		0.00	0.0	0		0.00		0.00	0.0	0		0.00		0.00	0.0	0	0.0	
HIFI	59.95		28.92	48.3	3		159.60		44.44	27.8	7		159.60		44.44	27.8	7	0.8	
Music Accessories	0.00		0.00	0.0	0		0.00		0.00	0.0	0		19.90		13.03	65.5	1	0.1	
Miscellaneous	0.00		0.00	0.0	0		0.00		0.00	0.0	0		0.00		0.00	0.0	0	0.0	
Music Video	59.40		19.05	32.1	1		135.75		46.93	34.6	5		135.75		46.93	34.6	5	0.6	
Magazines	0.00		0.00	0.0	0		0.00		0.00	0.0	0		0.00		0.00	0.0	0	0.0	
Non-Stock	0.00		0.00	0.0	0		0.00		0.00	0.0	0		0.00		0.00	0.0	0	0.0	
Posters	0.00		0.00	0.0	0		0.00		0.00	0.0	0		0.00		0.00	0.0	0	0.0	
Sell Through Video	0.00		0.00	0.0	0		0.00		0.00	0.0	0		0.00		0.00	0.0	0	0.0	
T-Shirts	0.00		0.00	0.0	0		0.00		0.00	0.0	0		0.00		0.00	0.0	0	0.0	
Other accessories	0.00		0.00	0.0	0		0.00		0.00	0.0	0		0.00		0.00	0.0	0	0.0	
Vinyl	242.97		62.25	25.6	2		424.21		114.39	27.0	8		740.71		210.06	28.4	14	3.5	
ALL	0.00	3075.81	3075.81	919.98	29.9	78	0.00	10642.96	10642.96	3317.82	31.2	284	0.00	21216.56	21216.56	6676.28	31.5	577	100.0
Store Total	0.00	3075.81	3075.81	919.98	29.9	78	0.00	10642.96	10642.96	3317.82	31.2	284	0.00	21216.56	21216.56	6676.28	31.5	577	100.0

Monthly Sales

This month, and year to date sales comparison to budget and same period last year. This report has similar options to the Daily Sales Report, i.e., Summarize Categories and Include Zero Sale Categories. As with the Daily Sales Report, this report will also list by Department if Departments are enabled in Admin-System Defaults.

MONTHLY SALES REPORT																
January 2001																
24/01/2001 10:54AM																
This Month Sales						Year To Date Sales										
Budget	Sales	Var	G.P.	%	Contrib	Let Yr Sales	Var %	Budget	Sales	Var	G.P.	%	Contrib	Let Yr Sales	Var %	
Accessories	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
Books	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
Blank Tapes	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
Blank Video	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
Cassettes	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
Compact Discs	112.36		39.80	35.4	100.0	0.00	0.0		112.36		39.80	35.4	100.0	0.00	0.0	
Cassingles	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
Cassette	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
CD Singles	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
DVD	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
Insurance Voucher	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
LP's	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
Videos	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
Non-Stock	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
Posters	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
Sony Playstation	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
Tickets	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
T-Shirts	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
Videos	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
Video Single	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
Videos	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
Vinyl	0.00		0.00	0.0	0.0	0.00	0.0		0.00		0.00	0.0	0.0	0.00	0.0	
All Departments	0.00	112.36	112.36	39.80	35.4	100.0	0.00	0.0	94529.59	112.36	-94416.22	39.80	35.4	100.0	0.00	0.0
Store Total	0.00	112.36	112.36	39.80	35.4	100.0	0.00	0.0	94529.59	112.36	-94416.22	39.80	35.4	100.0	0.00	0.0

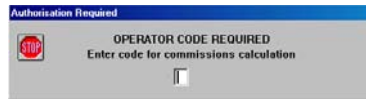
Non-Stock Sales

A detailed report on all Non Stock sales for a selected date range.

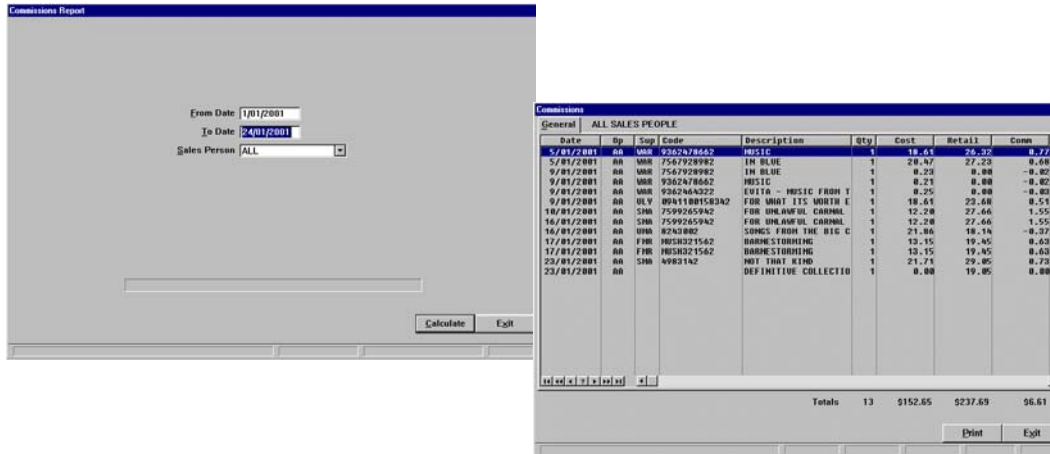
NON-STOCK SALES						
19/06/2000 3:59PM						
From 19/06/2000 To 19/06/2000						
Date	Time	Type No.	Description	Qty	Value	
Kim C						
19/06/2000	3:57PM	SALE 555	non stock item	1	12.95	
19/06/2000	3:58PM	SALE xxx	Concert Ticket Dirty Three	1	24.95	
19/06/2000	3:59PM	SALE posters	posters Kiss	1	35.00	
Operator Totals				3	\$72.90	
Grand Totals				3	\$72.90	

Commissions

Any operator with less than Level 9 security access may only access their own sales information. An operator with level 9 access will be prompted for All Operators or may select from a list of operators.



Commissions must be enabled against Operators and Categories. Refer to the Administration - POS Menu & Stock Menu manuals.



COMMISSIONS REPORT							
		From 1/01/2001 To 24/01/2001				24/01/2001 1:29PM	
		Sales Person ALL					
Date	Time	Supplier/Code	Description	Qty	Cost	Retail	Comm.
Operator No. 1							
5/01/2001	2:05PM	WAR 9362478662	MUSIC	1	18.61	26.32	0.77
		SMITH					
5/01/2001	2:05PM	WAR 7567928982	IN BLUE	1	20.47	27.23	0.88
		SMITH					
9/01/2001	8:24AM	WAR 7567928982	IN BLUE	1	0.23	0.00	-0.02
		SMITH					
9/01/2001	8:26AM	WAR 9362478662	MUSIC	1	0.21	0.00	-0.02
		SMITH					
9/01/2001	8:26AM	WAR 9362464322	EVITA - MUSIC FROM THE MO	1	0.25	0.00	-0.03
		JONES, MICHAEL	8 Jones St BURWOOD 2051				
9/01/2001	8:36AM	VLV 0941100158342	FOR WHAT ITS WORTH EP	1	18.61	23.68	0.51
		ZZ, ZZ					
10/01/2001	2:41PM	SMA 7599265942	FOR UNLAWFUL CARNAL KNOWL	1	12.20	27.66	1.55
16/01/2001	1:52PM	SMA 7599265942	FOR UNLAWFUL CARNAL KNOWL	1	12.20	27.66	1.55
		JONES, MICHAEL	8 Jones St BURWOOD 2051				
16/01/2001	1:52PM	UMA 8243002	SONGS FROM THE BIG CHAIR	1	21.86	18.14	-0.37
		JONES, MICHAEL	8 Jones St BURWOOD 2051				
17/01/2001	1:43PM	FMR MUSH321562	BARNESTORMING	1	13.15	19.45	0.63
		11, 11					
17/01/2001	1:48PM	FMR MUSH321562	BARNESTORMING	1	13.15	19.45	0.63
		11, 11					
23/01/2001	4:45PM	SMA 4983142	NOT THAT KIND	1	21.71	29.05	0.73
		11, 11					
23/01/2001	4:47PM		DEFINITIVE COLLECTION, TH	1	0.00	19.05	0.00
		11, 11					
				13	152.65	237.69	6.61
Grand Totals				13	\$152.65	\$237.69	\$6.61

Stock Reports



F1 Help - Online help.

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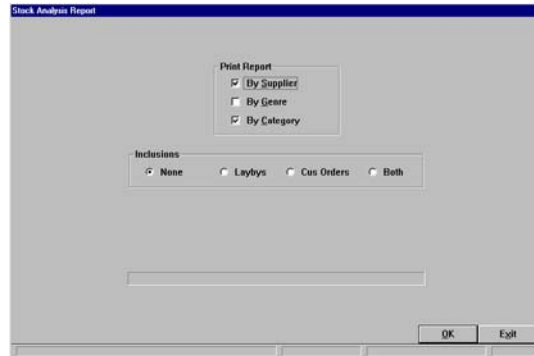
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Stock Analysis

A detailed analysis of current stock on hand, showing value at cost and retail. The report may be formatted by Category, Supplier or Genre and may include Received Customer Order and/or Laybys. To run a stock analysis for a previous date, refer to Regression later in this chapter.



STOCK ANALYSIS		24/01/2001	3:05PM			
As At 24/01/2001						
	SOH	%	Cost	%	Retail	%
Categories						
Accessories (219)	8655	68.31	21589.90	28.22	36801.95	32.41
Compact Discs (5521)	2163	17.07	37612.13	49.16	53327.52	46.97
CD Singles (1025)	1408	11.11	9117.73	11.92	12432.18	10.95
Cassettes (679)	263	2.08	3211.98	4.20	4769.88	4.20
Sony Playstation (80)	74	0.58	3303.11	4.32	3854.03	3.39
DVD (75)	33	0.26	797.43	1.04	1016.79	0.90
Videos (69)	14	0.11	230.43	0.30	330.30	0.29
Books (1)	5	0.04	18.05	0.02	27.05	0.02
Blank Tapes (31)	2	0.02	4.24	0.01	6.36	0.01
T-Shirts (1)	1	0.01	3.63	0.00	4.55	0.00
Blank Video (9)	0	0.00	0.00	0.00	0.00	0.00
Cassingles (49)	0	0.00	0.00	0.00	0.00	0.00
LP's (4)	0	0.00	0.00	0.00	0.00	0.00
Video Single (2)	0	0.00	0.00	0.00	0.00	0.00
Totals	12670		\$76,513.38		\$113,540.45	

Includes Received Customer Orders

Slow Movers

Produces an itemised list of product that have had no transactions within a specified number of days. The report may be refined by Supplier, Genre or Category.

SLOW MOVERS							24/01/2001	4:12PM
Supplier	BMG							
Classification	ALL							
Category	Cassettes							
ID	Title	Artist	Sup	Product No.	Dead Days	SOH		
CA592	NOBODY ELSE	TAKE THAT	BMG	4321279094	1933	1		
CA511	SYMMETRY	ROBERTSON BROTHERS, THE	BMG	4321220654	352	2		
CA438	DUDE MOWREY	MOWREY, DUDE	BMG	7822186784	350	1		
CA153	BEATFISH	BEATFISH	BMG	VPK10842	344	1		
CA311	FARMHOUSE	FARMHOUSE	BMG	VPK10845	338	1		
CA408	BY HEART	MATT FINISH	BMG	4321158024	338	1		
CA410	PROPAGANDA	MAYBE DOLLS	BMG	VPK10840	331	1		
CA161	PALE HORSE, THE	BLAKELEY, PETER	BMG	4321185384	323	1		
CA174	FABULOUS BEAST	BOOM CRASH OPERA	BMG	4509920154	312	1		
CA331	GO	GIRL OVERBOARD	BMG	4321106324	277	1		
CA559	HOME ALONE 2 CHRISTMAS	SOUNDTRACK	BMG	7822110004	264	1		
CA577	TIME TAKES TIME	STARR, RINGO	BMG	412902	236	1		
CA873	AGE OF REASON	FARNHAM, JOHN	BMG	SFK10168	147	1		

Credits

An analysis, by operator, of refunds and/ or exchanges.

CUSTOMER CREDITS										24/01/2001	4:21PM	
		From		24/01/2001		To		24/01/2001				
		Reason		ALL								
		Type		ALL								
Date	Time	ID	Title	Artist	Spv	Reason	Type	Qty	Value			
Operator No. 1												
24/01/2001	4:20PM	CD2	BODYSWERVE	BARNES, JIMMY			CR	1	9.95			
24/01/2001	4:21PM	CD78	HEAT	BARNES, JIMMY			CR	1	19.95			
								2	\$29.90			
								Grand Totals	2	\$29.90		
Credit Reason Summary												
	Code	Description		Value		%						
	OT	Other		29.90		100.0						
	Grand Totals			\$29.90		100.0						

Replenishments

This report is specifically designed for stores that have 'live' stock on the shelves. The report will produce a list of product that has been sold where there is still a stock on hand quantity. It assumes that the items sold have been taken from the browsers and therefore supplies a list of product that should be in bulk storage. The report may be 'time stamped' when run, so each time it is run it will include detail only since the last report was produced.

You may limit the report to a single Supplier, Category or Genre, or any combination of these. Select also the minimum stock level and the sort sequence for the printout.

The report may be reviewed on screen prior to printing, this enables you to view the item details (Alt V View) or place the item into the order file (Alt O Order). There are two print options, detail print will include sales history for each item.

No.	Title	Artist	Sup	Catalogue No.	Rec. Date	Sold	SOH	SOO
1	BARBIE GIRL	AQUA	BMG	MCADM55393		1	21	
2	SEVEN DAYS	BLIGE, MARY J.	BMG	MCD49055		1	65	
3	YOUR HOME IS IN MY HEART (STEL)	BOYZ II MEN	BMG	MCD49084		1	6	
4	ENEMA OF THE STATE	BLINK 182	UMA	1119502		1	9	
5	EXPERIENCE HENDRIX - THE BEST	HENDRIX, JIMI	UMA	MCAD11671		1	1	
6	SECRET SAMADHI	LIVE	UMA	RARD11590		1	3	
7	DISTANCE TO HERE, THE	LIVE	UMA	1121242		1	5	
8	THROWING COPPER	LIVE	UMA	RARD10997		1	7	
9	NOTTING HILL	NOT STATED	UMA	0597612		1	1	
10	BARDOT	BARDOT	vWAR	8573830922		1	48	

Replenishments SOH >= 1								
Date From			To			29/01/2001 1:18PM		
Department ALL			Price From			To		
Supplier ALL			Category ALL			Entries		
Genre ALL								
No.	Title	Artist	Sup	Cat No.	Sold	SOH	SOO	
1	BARBIE GIRL	AQUA	BMG	MCADM55393	1	21		
2	SEVEN DAYS	BLIGE, MARY J.	BMG	MCD49055	1	65		
3	YOUR HOME IS IN MY HEART (STEL)	BOYZ II MEN	BMG	MCD49084	1	6		
4	ENEMA OF THE STATE	BLINK 182	UMA	1119502	1	9		
5	EXPERIENCE HENDRIX - THE BEST	HENDRIX, JIMI	UMA	MCAD11671	1	1		
6	SECRET SAMADHI	LIVE	UMA	RARD11590	1	3		
7	DISTANCE TO HERE, THE	LIVE	UMA	1121242	1	5		
8	THROWING COPPER	LIVE	UMA	RARD10997	1	7		
9	NOTTING HILL	NOT STATED	UMA	0597612	1	1		
10	BARDOT	BARDOT	vWAR	8573830922	1	48		

On exit, you will be prompted to time stamp the report.

Stock Movement

A listing of all items with movement, selectable by date range and transaction type. In conjunction with Stock Tagging this report may also be limited to the movements of a particular item or group of items.

☞ Refer to the Operation - Stock Tagging manual for more information.

Select the date range required, the transaction type (or types) required and which pricing that you wish. Check the tag option if you have created a tagged list for this report.

STOCK MOVEMENTS														29/01/2001 2:37PM	
All Transactions															
From 29/01/2001 To 29/01/2001															
Values Shown are based on Cost Price															
Artist	Title	ID	Sup	Product No.	Repts	Adj Out	Adj In	Credits	Sales	Tra Out	Tra In	Net Qty	Net Value	SOH	Price
AQUA	BARBIE GIRL	DS	BMG	MCAD433393	1					2		3	19.47	21	6.49
BLIGE, MARY J.	SEVEN DAYS	DS	BMG	MCAD49035	1					2		3	17.77	85	5.96
BLINK 182	ENEMA OF THE STAT	CD	JMA	1119902	1					2		3	43.99	9	14.73
BOYZ II MEN	YOUR HOME IS IN MY	DS	BMG	MCAD49094	1					2		3	17.75	6	5.94
HENDRIX, JIMI	EXPERIENCE HENDR	CD	JMA	MCAD11871	1					2		3	57.12	1	19.04
HOODOOGURUS	ELECTRIC SOUP	CD	MSH	MUSH021182	1					1		1	11.95	1	11.95
LIVE	DISTANCE TO HERE.	CD	JMA	1121242	1					2		3	45.24	5	15.29
LIVE	SECRET SAMADHI	CD	JMA	RARD11390	1					2		3	78	3	14.62
LIVE	THROWING COPPER	CD	JMA	RARD10997	1					2		3	70	7	14.59
NOT STATED	NOTTING HILL	DV	JMA	0397612	1					2		3	31	1	24.67
Grand Totals					10					18		29	374.79		

Stock Transfers

The transfers report is independent of a MultiStore installation. Stock transfers may still be completed and reported in Single Store installations even if the other stores do not have WinSTORE. The report summarises stock, incoming and/ or outgoing from other stores.

Select the date range and the content, (transfers In/ Out/ Both). The detail option will report items by title, the summary will report quantity and dollars only. You may also select to limit the report to a single supplier.

STOCK TRANSFERS SUMMARY					29/01/2001	3:02PM
From 29/01/2001 To 29/01/2001						
All Transfers						
Date	Docket No.	Qty	Cost	Retail		
Store Number 3						
29/01/2001	29150159	-2	-12.43	-12.43		
29/01/2001	29150133	2	34.33	34.33		
Store Totals		0	\$21.90	\$21.90		
Store Number 4						
29/01/2001	29150215	-2	-20.69	-20.69		
29/01/2001	29150114	3	53.88	53.88		
Store Totals		1	\$33.19	\$33.19		
Grand Totals		1	\$55.09	\$55.09		

STOCK TRANSFERS ANALYSIS							29/01/2001	3:05PM
From 29/01/2001 To 29/01/2001								
All Transfers								
Date	Time	Title	Artist	Price	Qty	Value		
Store Number 3								
Transfer								
29/01/2001	3:01PM	BARBIE GIRL	AQUA	6.49	-1	-6.49		
29/01/2001	3:01PM	YOUR HOME IS IN MY HEART	BOYZ II MEN	5.94	-1	-5.94		
						-2	\$-12.43	
Transfer								
29/01/2001	3:01PM	EXPERIENCE HENDRIX - THE	HENDRIX, JIMI	19.04	1	19.04		
29/01/2001	3:01PM	DISTANCE TO HERE, THE	LIVE	15.29	1	15.29		
						2	\$34.33	
Store Totals						0	\$21.90	
Store Number 4								
Transfer								
29/01/2001	3:02PM	SEVEN DAYS	BLIGE, MARY J.	5.96	-1	-5.96		
29/01/2001	3:02PM	ENEMA OF THE STATE	BLINK 182	14.73	-1	-14.73		
						-2	\$-20.69	
Transfer								
29/01/2001	3:01PM	NOTTING HILL	NOT STATED	24.67	1	24.67		
29/01/2001	3:01PM	THROWING COPPER	LIVE	14.59	1	14.59		
29/01/2001	3:01PM	SECRET SAMADHI	LIVE	14.62	1	14.62		
						3	\$53.88	
Store Totals						1	\$33.19	
Grand Totals						1	\$55.09	

Regression

This facility allows the stock on hand values to be 'regressed' to a previous date. Normally when running a Stock Analysis Report, the values reported are the current values. By running a regression first you are able to get a stock valuation for a previous date.



N.B. Regression is designed to back track only a short time, do not attempt to regress more than 2 months unless under advice from the support desk. Regression requires exclusive system access and could tie up your machine for a considerable length of time.

If a regression has been previously run, a confirmation box will state what the current regression date is.

When the Regression is complete, a box will open to confirm that the regression was successful and that WinSTORE must be restarted to pick up the changes.

A Stock Analysis may now be run. On selecting to run the Stock Analysis you will be prompted to select the regressed date.

Pre Orders

A listing by item and by customer of all customer orders of preordered items.

Detail will include customer names and the status of each order.

PRE-ORDERS						29/01/2001	4:01 PM
From 29/01/2001 To 29/01/2001							
Artist	Title / Customer	Sup	Cat No.	Qty	Date	Status	
COLDPLAY	PARACHUTES	EMI	5277832	1			
	SMITH, MARK			1	29/01/2001	Pre-Order	
POWDERFINGER	ODYSSEY NUMBER FIVE	UMA	POWDERFINGER	2			
	ADAMS, TONY			1	29/01/2001	Back Order	
	JONES, MICHAEL			1	29/01/2001	Back Order	

Supplier Returns

An itemised report of all returns to suppliers, selectable by date range, supplier or reason code.

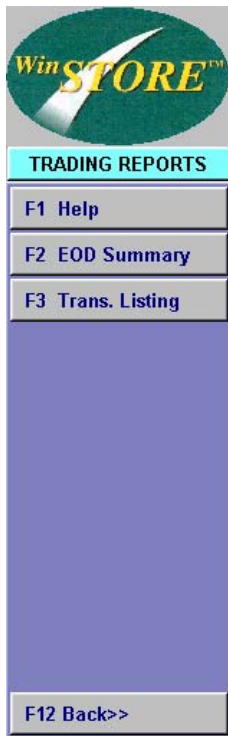
SUPPLIER RETURNS							29/01/2001	4:10PM	
From		1/01/2001	To		29/01/2001				
Supplier		All Suppliers							
Adjust. Type		All Adjustment Types							
Date	Time	ID	Title	Artist	Sup	Adjust.Type	Qty	Value	
24/01/2001	2:16PM	CD5105	LOVE AND FEAR	BARNES, JIMMY	MSH		7	157.36	
29/01/2001	4:10PM	CD2965	SECRET SAMADHI	LIVE	UMA		5	73.10	
29/01/2001	4:10PM	CD5544	THROWING COPPER	LIVE	UMA		7	102.13	
Grand Totals							19	\$332.59	
Adjustment Type Summary									
Code	Description	Value		%					
OT	Other	332.59		100.0					
Grand Totals		\$332.59		100.0					

Order Detail

A summary of all received orders, selectable by Supplier and all received or exceptions only, (short supplies, backorders etc).

ORDERS RECEIVED							8/08/2001	4:26PM	
From		1/08/2001	To		8/08/2001				
Supplier		All Suppliers							
Order Lines		All Order Lines							
Catalogue No.	Description	Ord	Ask	Price	Extended	Cost	Retail	GP%	
EMI MUSIC									
Existing Stock Received									
123456	SONGS FROM DOWN UNDER / DUSTY, SLIM	1	1	9.99	9.99	9.99	19.95	44.34	
4834354	BILL LAWRY... THIS IS YOUR LIF / 12TH MAN, THE	1	1	12.99	12.99	12.99	21.00	34.05	
4857372	THERE'S SOMETHING ABOUT MARY / VARIOUS	2	2	19.90	39.80	19.90	28.95	24.77	
7480842	MAVERICK / THOROSOOD, GEORGE	1	1	6.17	6.17	6.17	14.95	54.80	
8395252	STICKY FINGERS / ROLLING STONES	1	1	19.80	19.80	19.80	31.00	29.74	
		Type Totals	6	6		87.75			
Cancelled Orders									
4857372	THERE'S SOMETHING ABOUT MARY / VARIOUS	1	1	21.75			31.00		
		Type Totals	1	1					
		Supplier Totals	7	7		87.75			
SONY MUSIC									
Received Customer Orders									
4883144	NOT THAT KIND / ANASTACIA 11 / 11	1	1	6.56	6.56	6.56	10.95	34.07	
		Type Totals	1	1	6.56				
Cancelled Orders									
2599	test again /	3	3						
4852	testing / bug	5	5						
		Type Totals	8	8					
Received Customer Orders									
***	8260202	BYE BYE BYE / N SYNC 11 / 11	1	1	3.91	3.91	3.91	10.95 60.70	
		Type Totals	1	1	3.91				

Trading Reports



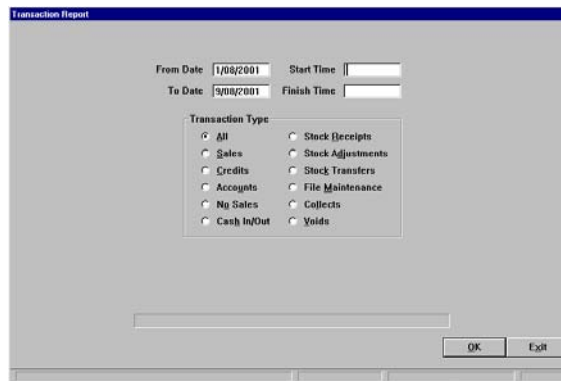
- F1 Help - On line help.
- F2 EOD Summary - End of day balancing.
- F3 Trans. Listing - Printed report of the transaction log.

EOD Summary

Refer to chapter 10. Trading.

Transaction Listing

A full report of the Transaction file. Selectable by time and date range and also by transaction type.



ALL TRANSACTIONS													9/08/2001 10:15AM			
For 8/08/2001																
Docket	Time	Type	ID	Title	Artist	Qty	Price	Disc.	Net	Total	Tender \$	Type	Sta	Op	Su	Ref
Wednesday, 8/08/2001																
1053	9:47AM	MTTPCSH		Cash								CHG	4	AA		
1054	9:48AM	MTTPCSH		Cash								CHG	4	AA		
1055	9:49AM	MTTPEFT		EFTPOS								CHG	4	AA		
1056	9:49AM	SALE CD123		SONGS FROM DOWN U DUSTY, SLIM		1	18.95		18.95	18.95	18.95	EFT	4	AA		
1057	10:01AM	MEME29		Operator No. 1								CHG	4	AA		
1058	10:05AM	MPRCDD23131		Brother Ink Cartridge								CHG	4	AA		
1059	3:31PM	MPRCDD4154		THERE'S SOMETHING A VARIOUS								CHG	1	AA		
1060	3:32PM	RECVC109		BILL LAWRY... THIS I	12TH MAN, THE	1	13.85		13.85					AA		
	3:32PM	RECVC123		SONGS FROM DOWN U DUSTY, SLIM		1	10.55		10.55					AA		
	3:32PM	RECVC121		STICKY FINGERS	ROLLING STONES	1	21.78		21.78					AA		
	3:32PM	RECVC544		MAVERICK	THOROGOOD, GEC	1	6.79		6.79					AA		
	3:32PM	RECVC4154		THERE'S SOMETHING A VARIOUS		2	21.78		43.56					AA		
	3:32PM	SORCCD4154		THERE'S SOMETHING A VARIOUS		-1								AA		